

TOP AGENT MAGAZINE

LINDA FILBY

Linda Filby brings over two decades of real estate knowledge, experience, and dedication to every transaction, helping clients achieve a smooth and stress-free experience and ensuring that each of their needs are prioritized. One of the first agents at her office to embrace the team format, she created The Linda Filby Team in 2018, and now works alongside six licensed agents and one administrative assistant. “Compass, our brokerage, has this slogan that says, ‘Let us find your place in the world.’ That’s really the motivation for our team: helping people make this huge life decision and providing clients with the best experience,” she says.



When she’s not busy working or giving back, Linda is a devoted mother of two girls. She also likes to stay active by cycling and practicing yoga when time permits.

In the future, she plans to continue growing her team and expanding her business. She is also focused on being the best possible mentor for her agents. “It’s actually surprising to me, but I really enjoy being a mentor. I love helping the women I work with succeed professionally and have these amazing careers in the real estate industry.” As for advice to agents who are just starting out, Linda says that patience and dedication are the key

Working with buyers and sellers within Larchmont, New York, Linda and her team are known for their professionalism, market knowledge, and ability to seamlessly navigate clients to their desired outcome. An important puzzle piece to their success is the team’s savvy marketing techniques and heavy emphasis on social media. “We understand the importance of a strong online presence. That’s why we use every single social media platform, including YouTube, Facebook and Instagram.” It’s no surprise that thanks to their work ethic the team has already 40+ transactions sold or under contract.

In her spare time Linda finds it important to be actively involved in her community. She frequently hosts client appreciation events with her team, most recently a holiday themed party with plenty of giveaways. “We like to give back to the community when possible, especially the kids,” she says. As an advocate for women, she has also started a working women’s club. “It’s important to give working women an avenue to network with other professional women. It’s perfect for those who are looking to make friends and connections in this area.”

words. “Just remember that it’s not a race, it’s a journey. Focus on the things that are going to help your clients succeed, and in turn that will help your business blossom. I was one of the first people in this area to embrace the team concept, and it worked highly in my favor. It has ultimately helped elevate the transaction experience for my clients, because they now have an entire team of dedicated experts working for them and making sure that their real estate dreams are fulfilled.”



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